



THE SKYSERVICE MONTREAL FBO



Executive Lounge in the Toronto FBO



Executive Lounge in the Calgary FBO



A Skyservice Hangar

As Canada's leader in business aviation, **Skyservice FBO** brings an unwavering commitment to safety and security in the air and on the ground. With facilities in Montreal, Toronto, and Calgary, Skyservice is dedicated to the core business pillars of Charter Services, Fixed Base Operations, Maintenance, HondaJet Sales and Aircraft Management providing a full-service, world-class experience for its customers.



www.skyserviceairlines.com

Achieving seamless operations with information visibility

Skyservice selects Quantum Control MRO & Logistics Software and StockMarket.aero to manage its award winning FBO maintenance services.

The Challenge

Skyservice offers corporate and commercial maintenance including inspections, repairs and aircraft modifications on any type of aircraft 24/7. With over 450,000 combined square feet of hangar space, Skyservice's challenge was to maintain its superior levels of customer service and safety while realizing a business strategy that included 5-year growth plans despite the current economic downturn. A core goal was to achieve increased maintenance process efficiency and effectiveness improvement targets as the company managed current and new business at its FBO facilities across Canada.

To accomplish this, Skyservice focused on identifying key operations technology to seamlessly increase the volume of maintenance and repair services, while providing cohesive visibility into account financials, contracts, work packages, labor, parts, services, and aircraft tracking data.

The Solution

Skyservice FBO selected Component Control's Quantum MRO & Logistics software and StockMarket.aero to bring all of their FBO operations into one system. As the aviation industry standard, Quantum enables systematic, repeatable and efficient processes for expertly managing aircraft services across a single or multiple facilities.

In real-time, hangar, aircraft, shop floor details, and instructions are communicated, while labor, parts and services are being tracked to affect inventory and billing.

Related reporting assists management in making fact-based decisions that support customer service and strategic goals.

In addition to new process automation, Quantum's robust capabilities allow Skyservice to replicate core processes that had already proven relevant to their bottom line.

Critical to the selection of Quantum, is the systems out-of-the box integration capabilities for EDI, CAMP maintenance records, AVREF catalog files, and CMP.net data. This vital integration automates transaction processing and communications with partners, information providers, and the extended supply chain to safely improve turn times and keep customers loyal to Skyservice as a trusted business partner.

Due to its exceptional FBO services, in 2012 Skyservice was voted the top FBO in Western Canada and Ontario by WINGS magazine, and in the top 30 of North America FBO's by Aviation International News.

Comprehensive process management and partner connectivity highlight the importance of Quantum as a solid operations foundation for FBO operators.



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www.componentcontrol.com